

## Business Request

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# Swedish company looking for subcontractor to supply electric motors

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## Summary

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*A Swedish company that develops and manufactures small grinders needs a subcontractor that can supply them with electric motors for these machines. The need is for electric motors of 120W 2 pole 230V 1-phase, 250W 2 pole 230V 1-phase, 250W 2 pole 3-phase 230 / 400V.*

**Creation Date** 18 September 2015  
**Last Update** 20 September 2015  
**Expiration Date** 19 September 2016  
**Reference** BRSE20150831001

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## Details

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### Description

A Swedish company that has developed and manufactured small grinding machines for over 20 years is looking for a new subcontractor that can supply them with electric motors for these machines, as their former supplier has gone out of business. The company's products, grinding machines that are placed on a bench or a machine stand, are well known and have a good reputation on the market with over 100 000 units sold. The products are sold through wholesalers primarily in Scandinavia but also internationally.

The company wants to find a subcontractor that can guarantee high quality, precision and reliability. The company will place orders regularly and is interested in a long-term partnership.

### Technical Specification or Expertise Sought

The company needs three models of electric motors: 120W 2 pole 230V 1-phase, 250W 2 pole 230V 1-phase, 250W 2 pole 3-phase 230 / 400V for their grinding machines, please see attached pictures.

### Stage of Development

Already on the market

### IPR Status

Trade Marks

### Profile Origin

Other

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## Keywords

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### Technology

02002011      Machining, fine (grinding, lapping)

### Market

08003001      Machine tools, other metal working equipment (excl. numeric control)

### NACE

C.28.4.1      Manufacture of metal forming machinery

C.28.4.9      Manufacture of other machine tools

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## Network Contact

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### Issuing Partner

FORENINGEN EU OG INTERNATIONALT SAMARBEJDE I SYDDANMARK - F.M.B.A.

### Contact Person

Nathalie Godthaab

### Phone Number

+4521409509

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**Open for EOI :**    **Yes**

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## Dissemination

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### Restrict Dissemination to Specific Countries

Austria,    Belgium,    Croatia,    CzechRepublic,    Denmark,    Estonia,    Finland,  
France,    Germany,    Greece,    Hungary,    Iceland,    Ireland,    Italy,    Latvia,  
Lithuania,    Luxembourg,    Netherlands,    Norway,    Poland,    Portugal,  
Slovakia,    Spain,    Switzerland,    Turkey,    UnitedKingdom,

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## Client

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### Type and Size of Organisation Behind the Profile

Industry SME <= 10

**Year Established**

1991

**Turnover**

1 - 10M

**Already Engaged in Trans-National Cooperation**

Yes

**Languages Spoken**

English  
Swedish

**Client Country**

Sweden

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## Partner Sought

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**Type and Role of Partner Sought**

The potential business partner should be an industrial company and is expected to have a good track record for production of electric motors with high quality.

**Type and Size of Partner Sought**

SME 11-50,SME <10,SME 51-250

**Type of Partnership Considered**

Subcontracting