

Business Offer

German producer of highly efficient infrared heating systems is looking for partners to assemble and distribute the products

Summary

A German producer of highly efficient infrared heating systems is looking for partners from Scandinavian and Benelux countries to assemble and distribute the products in their markets. The company manufactures wall and surface heaters upon a patented technology ensuring highest quality, thermal and energy efficiency as well as health benefits.

Creation Date	02 September 2015
Last Update	04 September 2015
Expiration Date	03 September 2016
Reference	BODE20150902003

Details

Description

A German producer of highly efficient infrared heating systems is looking for partners from Scandinavian and Benelux countries to assemble and distribute the products in their markets. The company manufactures wall and surface heaters upon a patented technology ensuring highest quality, thermal and energy efficiency as well as health benefits.

The heaters provide a unique, patented hybrid technology: 50% radiant heat from the front, in addition to 50% convection heat from the back side. C-far infrared rays with 10 nm wavelength result up to 33 feet heat range. The heaters have a low energy consumption of 0.0016- 0.0048 BTU/sq.ft. They are truly "flat panel" heaters with a heating element thickness of 0.12 -0.2 in, that can be placed over or beneath drywalls. The heaters are certified by TÜV Rheinland - the GS-Mark proves safety and the EMC test the absence of electromagnetic pollution.

Advantages and Innovations

High efficiency thus significant energy and cost savings compared with conventional heating systems and other infrared heatings systems on the market. Flexible and individual applications for households and industry. Health benefits through infrared heat: active moisture and mold control by infrared C longwave, dust-free heating, highly suitable for asthmatics and allergy sufferers. No CO2 emissions when combined with solar panels.

Technical Specification or Expertise Sought

Partners should be able to assemble the heaters.

Stage of Development

Already on the market

IPR Status

Patents granted

Profile Origin

Other

Keywords

Market

07004003

Home furnishing and housewares

09007002

Manufacture of construction materials, components and systems

NACE

C.27.5.1

Manufacture of electric domestic appliances

F.43.2.2

Plumbing, heat and air conditioning installation

Network Contact

Issuing Partner

Hessen Trade & Invest GmbH

Contact Person

Margarete Kessler

Phone Number

+49 611950178473

Email

margarete.kessler@htai.de

Open for EOI : **Yes**

Dissemination

Restrict Dissemination to Specific Countries

Belgium, Denmark, Finland, Luxembourg, Netherlands, Norway,
Sweden,

Client

Type and Size of Organisation Behind the Profile

Industry SME <= 10

Year Established

2010

Turnover

1 - 10M

Already Engaged in Trans-National Cooperation

Yes

Experience Comments

Additional Certifications: TÜV-Rheinland / CE

Languages Spoken

English
German

Client Country

Germany

Partner Sought

Type and Role of Partner Sought

Distribution partners with established contacts to construction contracting companies and other selling channels towards the household customers.

Type and Size of Partner Sought

SME <10

Type of Partnership Considered

Distribution services agreement
Commercial agency agreement